

# 16 Commonly Asked Questions About ZYTO Technology

## How will this help my practice?

Practitioners who use ZYTO technology in their practice report increased client compliance, increased sales of nutraceuticals and nutritional supplements, improved client results, as well as an increase in client referrals. The ZYTO Balance and ZYTO LSA Pro software do not do away with the necessity of practitioner knowledge. ZYTO technology simply enhances the ability of a practitioner to understand the unique needs of each individual client with additional information to move in the right direction for nutraceutical or nutritional supplement support. Understanding nutraceuticals and nutritional supplements and their abilities, though still helpful, is no longer a hindrance to effectively using them in a healthcare practice.

## Are the results accurate?

Yes. ZYTO practitioners have performed tens of thousands of assessments worldwide. Practitioners have also used other modalities to evaluate the results of their ZYTO software with great results.

## What can I treat or diagnose with the technology?

ZYTO technology is not designed to treat or diagnose. It is a tool designed to assist the healthcare practitioner in finding the body's preferences for any list of items. This information is invaluable in helping the practitioner determine which product is going to maximize therapeutic results for the client.

## Do you have FDA approval?

ZYTO Corp. has letters from Underwriters Laboratories (UL), a registered, FDA approval organization stating that ZYTO's technology is not a medical device and therefore does not require FDA Approval. We are always reviewing the changes in the industries and the laws of the countries we operate in to remain in compliance.

## Are the results reproducible?

No. In fact we do not expect them to be. In quantum physics this is referred to as quantum indeterminacy in which the observation or measurement itself affects the results. In effect, we have asked the body a question, received the response, and the body's energy has shifted in doing so. However, this does tell us that the first question yields the most accurate response because the body's energy has not yet changed as a result of the question-response event.

## How does the technology work?

In the most basic terms, ZYTO™ technology uses quantum physics as well as established Galvanic Skin Response (GSR) technology to measure fluctuations in electrical conductivity of the skin. A client places their hand on the hand cradle, the ZYTO software sends stimuli to the body using digital signatures that represent actual things, and the fluctuations in GSR are measured and interpreted. The response helps the practitioner to see how the body responds to the items being assessed, which ones it prefers, and how much it prefers them. This knowledge is used by healthcare practitioners to maximize their results by helping them choose the right solution for their clients at the right time.

## Are there any research studies on the technology?

There are a myriad of studies that have been conducted over the last century on GSR and its use in measuring the body's reaction to stimuli. There are also many papers and studies that have been created on quantum physics, the mind-body relationship, and other quantum theories.

## How far apart should I do the assessments?

This is really up to the discretion of the practitioner. There are situations where an assessment could be done everyday and others where it makes sense every month.

## What product companies are in your system?

ZYTO Corp. has established strategic marketing agreements with a number of companies that make their products accessible through the use of ZYTO technology. The specific products that are available to healthcare providers are determined by the license in use in the ZYTO Balance software. The ZYTO LSA Pro software enables practitioners to have access to multiple companies and product lines, as well as the ability to add other products. The current list of product companies is available by sending an email to [info@zyto.com](mailto:info@zyto.com).

## Can I add my own products?

Healthcare providers can add products to the ZYTO LSA Pro, but cannot add products to the ZYTO Balance.

## How long does it take to learn and implement the system?

Though this will differ for all practitioners, most tell us that they are able to be up and running with the ZYTO Balance in under two weeks, and with the ZYTO LSA Pro in under three weeks.

## What type of support and training are provided?

ZYTO offers ongoing phone and online support, as well as ongoing training through computer videos, weekly live online webinars, and monthly live two-day training seminars.

## Can I get more hands-on training?

Yes. ZYTO provides free ongoing online video training, live weekly online webinars, and monthly two-day seminars. We have also contracted with a few professional trainers who will, for a fee, come to you for personal sessions.

## Do you have any practitioners in my field of work that I can talk to about the technology?

There are many healthcare practitioners who participate in the ZYTO marketing program. Their comments about ZYTO and the results they obtain can be researched independently on the Internet through any search engine. Many of them have published press releases that contain their contact information. You are more than welcome to contact ZYTO by sending an email to [info@zyto.com](mailto:info@zyto.com) and we will provide you with practitioners you can contact.

## How does the subscription work, what is it for, what does it cover?

There is a nominal monthly subscription fee for the use of the ZYTO Balance or ZYTO LSA Pro software. This money pays for ongoing training, support, and software upgrades. The subscription is also used to maintain secure databases that are used to backup your ZYTO data in the event of a computer failure or other problem that may cause loss of data at your office.

## What is the warranty?

ZYTO offers an ongoing hardware warranty for those that have active monthly subscriptions, as well as free ongoing software upgrades.